



GUJARAT UNIVERSITY

UGC- Human Resource Development Centre

(Earlier Known as UGC Academic Staff College)

School of Social Sciences Building, Gujarat University Campus, Navrangpura,  
Ahmedabad - 380 009, Gujarat (INDIA) www.ascgujarat.org



Date: 18 /05/ 2017

To  
All the HODs, Academic and Administrative Departments of GU  
All the principals of affiliated Colleges to GU

Sub: Inviting proposals for attending various FDP/STC/Training Programmes organised by reputed institutes of India.

Respected Sir,

We are an inter university institute catering to the professional development needs of academic and administrative staff of the universities and colleges.

It has been decided to sponsor academicians and administrators for attending various FDP/STC/Training Programmes organised by reputed institutes of India. We invite proposals from interested and qualified academicians and administrators to attend such programmes. The proposal should include the following:

1. Your detailed resume (including designation, age, nature of job, experience, academic details like qualifications, achievements, publications, research projects etc.)
2. Why you want to join program and how you, your institution and Gujarat will be benefited by sponsoring you for the same.
3. Submit confirmation from your Registrar/Principal/Director/HOD saying that you will be relieved the same. It should also confirm that as when your services will be required as resource person or in any other capacity by UGC-HRDC, Gujarat University, you will be spared for the same.
4. Submit your binding that your services will be available as resource person or in any other capacity to UGC-HRDC, Gujarat University, as and when required.
5. Details of the program you wish to join including fees, dates, objectives, brochure, contact details of the organisers.
6. The proposals should reach the undersigned by an email (Scanned copies) or hardcopy by 31<sup>st</sup> June 2017.
7. We have attached a schedule of IIMA and IIMC for your reference.

Regards,  
Dr. Jagdish Joshi  
Professor and Director (Offtg)  
UGC- HRDC, Gujarat University

Email: [joshijagdish@yahoo.com](mailto:joshijagdish@yahoo.com)

Mob: 9426587963



Executive Education

Indian Institute of Management Ahmedabad

## Calendar of Open Enrollment Programmes - April 2017 to March 2018

Executive Education programmes of IIMA are interdisciplinary, cross functional and problem centered. The focus is on design, policy and decisions. Programmes are developed and delivered by faculty in groups with the Faculty Chair leading the efforts. OEPs of IIMA are listed below under the area / functions / centres / source disciplines of the Faculty Chair of the programme. Most of the programmes cover the ground of more than one discipline or functional area.

Programme Title	Faculty Chairs / Co-Chairs (Professors)	Programme Dates	Fees (INR)
<b>GENERAL MANAGEMENT</b>			
3TP: Emerging Leaders' Programme	Anand Kumar Jaiswal, Debjit Roy and Chitra Singla	July 23-August 19, 2017	350,000
Transforming Small and Medium Enterprises	Naman Desai and Mukesh Sud	October 01-14, 2017	200,000
3TP: Senior Leaders' Programme	Arnab Kumar Laha and Sebastian Morris	January 21-February 10, 2018	400,000
<b>BUSINESS POLICY</b>			
Transformational Leadership	N. Ravichandran	June 29 - July 01, 2017	80,000
Managing Diversified Organisation	Sunil Maheshwari	July 17-22, 2017	150,000
Strategies for Winning in International Markets	Chitra Singla	July 27-29, 2017	80,000
Working Conference on Authority, Organization, Strategies & Politics of Relatedness (AOSPOR)	Ajeet N. Mathur	August 18-24, 2017	172,000
Leading Professional Service Firms	Sunil Sharma	August 20-25, 2017	200,000
Workshop on Signs of Organisational Toxicity, Health and Enlightenment (SOOTHE)	Ajeet N. Mathur	August 30-September 03, 2017	150,000
Young Entrepreneurs Programme	Chitra Singla	Module I: September 04-09, 2017 Module II: January 15-20, 2018	250,000
Discipline of Strategy Execution	N. Ravichandran	September 07-09, 2017	80,000
Strategies for Growth	Sunil Sharma	September 18-22, 2017	150,000
Contract Management	Akhileshwar Pathak	October 09-13, 2017	120,000
Innovation, Corporate Strategy and Competitive Performance	Amit Karna	November 13-18, 2017	150,000
Strategy Implementation	Sunil Sharma	November 27-29, 2017	80,000
Succeeding in Emerging Markets	Chitra Singla	December 11-16, 2017	200,000
Organizational Leadership for 21st Century	S. Manikutty and Sebastian Morris	January 02-05, 2018	120,000
Family Businesses: Organisation, Strategies, Internationalisation and Succession	Ajeet N. Mathur	February 21-23, 2018	90,000
Cultivating Entrepreneurship in Organisations	Mukesh Sud	March 12-16, 2018	200,000
Doing Business Abroad	Ajeet N. Mathur	March 21-23, 2018	90,000
Design Thinking for Nurturing Innovation	Ashis Jalote Parmar	To be announced	150,000
<b>COMMUNICATIONS</b>			
Taking People Along: Managing by Persuasion	Vaibhavi Kulkarni	July 31-August 05, 2017	140,000
The Winning Edge: Communication Strategies for Leaders	Meenakshi Sharma	September 18-23, 2017	140,000
Saying it all: Gender, Leadership and Communication	Asha Kaul	October 29-November 03, 2017	140,000

Programme Title	Faculty Chairs / Co-Chairs (Professors)	Programme Dates	Fees (INR)
<b>ECONOMICS</b>			
Getting Infrastructure and PPPs Right	Sebastian Morris	July 03-07, 2017	120,000
The Indian Economy for Business Leaders	Sebastian Morris	September 11-13, 2017	120,000
Leadership of Public Sector Banks & Financial Institutions - The Challenges Today	Sebastian Morris	November 14-18, 2017	150,000
<b>FINANCE AND ACCOUNTING</b>			
Developing Commercial and Financial Skills for Strategic Business Decisions	Sobhesh Agarwalla	June 12-16, 2017	130,000
Investment Decisions & Behavioural Finance	Joshy Jacob	June 21-23, 2017	80,000
Project / Credit Appraisal in a Volatile Business Environment	Sobhesh Agarwalla and Ajay Pandey	July 10-14, 2017	130,000
Financial Analysis of Business	Neerav Nagar	August 28-September 01, 2017	120,000
Advanced Corporate Finance	Sidharth Sinha	November 06-11, 2017	140,000
Mergers, Acquisitions and Restructuring	Sobhesh Agarwalla and N. Venkiteswaran	December 04-09, 2017	140,000
Strategic Cost Management	Shailesh Gandhi	January 16-20, 2018	120,000
Bitcoin and the Blockchain	Jayanth Varma	To be announced	TBA
Corporate Hedging and Derivatives	Vineet Virmani	To be announced	TBA
Public Private Partnership (PPP): Structuring & Financing	Sidharth Sinha	To be announced	TBA
<b>HUMAN RESOURCE MANAGEMENT</b>			
Talent Management for 21st Century	Promila Agarwal	May 29-June 02, 2017	130,000
Strategic Human Resrouce Management	Sunil Maheshwari	August 21-26, 2017	140,000
Performance Management for Competitive Advantage	Biju Varkkey	October 11-14, 2017	120,000
Strategic Reorientation & Organisational Transformation	Sunil Maheshwari	November 13-18, 2017	140,000
Advanced Human Resource Management	Manjari Singh and Biju Varkkey	December 04-09, 2017	140,000
Managerial Effectiveness	Sunil Maheshwari	January 08-13, 2018	140,000
Developing Internal Talent and Leadership	Biju Varkkey	February 01-03, 2018	80,000
HR Auditing-Preparing the Ground for Strategic HRM	Rajesh Chandwani	March 12-16, 2018	120,000
Brain and Mind Behind Self and Others	Promila Agarwal	To be announced	TBA
<b>INFORMATION SYSTEMS</b>			
Managing IT Projects	Sanjay Verma	July 17-22, 2017 *	140,000
Strategic IT Management for CIOs	Sanjay Verma	September 18-23, 2017	140,000
Visual Business Intelligence	Kavitha Ranganathan	November 27-December 01, 2017	120,000
Big Data Analytics	Srikumar Krishnamoorthy and Kavitha Ranganathan	February 26 - March 02, 2018	150,000
<b>MARKETING</b>			
International Business	Dheeraj Sharma and Sanjay Verma	July 03-08, 2017	140,000
Customer Based Business Strategies	Rama Bijapurkar, Amit Karna and Abhinandan K. Jain	July 06-08, 2017	TBA
Winning Strategies for the Bottom of the Pyramid (BOP) and Rural Consumer	Anand Kumar Jaiswal	July 10-14, 2017	120,000
Developing and Managing Brands	Abraham Koshy	August 14-18, 2017	140,000
Pricing for Profit	Arvind Sahay	October 09-13, 2017	125,000
Customer Relationship Management	Piyush K. Sinha and Sanjay Verma	November 20-25, 2017 *	140,000
Advanced Data Analysis for Marketing Decisions	Anand Kumar Jaiswal	November 27-December 02, 2017	140,000
Mobile, Digital Marketing and Business Models	Arvind Sahay, Piyush K. Sinha and Sanjay Verma	January 02-06, 2018 *	TBA
Neuroscience in Marketing	Arvind Sahay	January 18-20, 2018	90,000
B2B Marketing	Rajesh Chandwani and Dheeraj Sharma	February 19-24, 2018 *	140,000

Programme Title	Faculty Chairs / Co-Chairs (Professors)	Programme Dates	Fees (INR)
Enhancing Sales Force Performance	Biju Varkkey and Piyush K. Sinha	February 26- March 02, 2018	120,000
Gaining Public Confidence	Dheeraj Sharma	To be announced	TBA
Managing Retailing and Distribution Channels	Piyush K. Sinha	To be announced	TBA
<b>ORGANIZATIONAL BEHAVIOUR</b>			
Corporate Theatre: Developing Creative Competencies through Storytelling and Film-Making	Kirti Sharda and B. Kandaswamy	April 24-26, 2017	150,000
Leadership and Change Management	Neharika Vohra	September 11-15, 2017	120,000
Enhancing Leadership Capacities and Potential Among Professional Women	Neharika Vohra	October 30 - November 2, 2017	100,000
Interpersonal Effectiveness and Team Building	Parvinder Gupta	January 08-11, 2018	120,000
Creativity and Innovation as Core Competence: Developing Personal and Organizational Capability	Premilla D'Cruz	To be announced	120,000
<b>PRODUCTION &amp; QUANTITATIVE METHODS</b>			
Strategic Analytics: Weaving Analytics into Decision Making	Arindam Banerjee and Bandyopadhyay Tathagata	April 24-28, 2017	165,000
Uncertainty, Complexity and Risk in Projects	Goutam Dutta	April 24-28, 2017	120,000
Revenue Management and Dynamic Pricing	Goutam Dutta	May 02-06, 2017	120,000
Advanced Analytics for Management	Arnab Kumar Laha	July 17-22, 2017	140,000
Manufacturing Strategy	N. Ravichandran	July 24-29, 2017	140,000
Logistics Management	Sundaravalli N.	August 07-11, 2017	120,000
Cutting Edge Analytics	Arnab Kumar Laha	August 21-25, 2017	120,000
Warehouse Design and Management	Debjit Roy	August 21-25, 2017	120,000
Design Fundamentals of Operations Management	Sundaravalli N.	August 21-26, 2017	120,000
Project Management	Goutam Dutta	August 28-September 02, 2017	140,000
Advanced Quality Management	Arnab Kumar Laha	October 30- November 03, 2017	120,000
Supply Chain Management	N.Ravichandran	October 30-November 04, 2017	140,000
Restaurant Management	Debjit Roy	November 27-December 01, 2017	120,000
Top Management Workshop on Manufacturing	N. Ravichandran	December 07-09, 2017	80,000
Risk: Modeling and Management	Arnab Kumar Laha	February 19-23, 2018	120,000
Art and Craft of Decision Making	N. Ravichandran	To be announced	TBA
Food Supply Chain Management	Chetan Soman	To be announced	TBA
<b>CENTRE FOR MANAGEMENT IN AGRICULTURE</b>			
Agricultural Input Marketing	Poornima Varma	January 22-27, 2018	140,000
<b>CENTRE FOR MANAGEMENT OF HEALTH SERVICES</b>			
Hospital Management	Rajesh Chandwani and Dheeraj Sharma	June 12-17, 2017	140,000
Clinical Laboratory Management	Rajesh Chandwani and Dheeraj Sharma	September 18-20, 2017	80,000
Data Analysis for Healthcare Management	Arnab Laha	January 08-12, 2018	120,000
Managerial Excellence in Healthcare Sector	Sunil Maheshwari	February 12-17, 2018	140,000
<b>PUBLIC SYSTEMS GROUP</b>			
Legal & Regulatory Issues in Infrastructure	Anurag Agarwal	August 28-September 01, 2017	120,000
Intelligent Transport Systems	Sundaravalli N.	December 12-14, 2017	80,000
General Management for Shipping	Debjit Roy and Capt. Yashoverman Sharma	February 25-March 03, 2018	140,000
Urban Transportation	Goutam Dutta	To be announced	TBA
<b>R J MATTHAI CENTRE FOR EDUCATIONAL INNOVATION</b>			
Strategic Leadership for Schools in a Changing Environment	Rajeev Sharma	October 02-07, 2017	55,000

\* Dates are tentative.



### Additional Information

Brochures for programmes can be downloaded from our website: [www.iima.ac.in/exed](http://www.iima.ac.in/exed) or a hard/soft copy can be provided by IIMA, Executive Education Office on request (see contact details).

For participation, sponsoring organizations are required to submit the filled-in nomination form/s along with the fee by the last date (as mentioned in the brochure, usually two weeks before the commencement of the programme).

Organisational sponsorship is generally required but can be waived off in exceptional cases where the participant is likely to gain significantly from the programme for personal improvement or greater job effectiveness. A formal acceptance letter will be sent to the nominees subject to approval by the programme faculty.

IIMA Executive Education may add, remove or change programmes/dates.

### Payment of Fee

The programme fee can be paid in one of these two ways:

#### A. Electronic Fund Transfer. The relevant details are:

For credit to Savings Bank A/c No. 9369EEP, YES Bank Limited, C. G. Road Branch, Ahmedabad

(IFSC:YESB0000007, SWIFT Code: YESBINBB)

Name of Remitter: \_\_\_\_\_ (Please mention the name of the sponsoring organization)

Purpose of Remittance:

IIMA Permanent Account Number (PAN): AAATI1247F

IIMA Tax Deduction Account Number (TAN): AHMI00189A

IIMA Service Tax Registration Number: AAATI1247FST001

#### B. Payment Gateway

Please visit IIMA website ([www.iima.ac.in/exed](http://www.iima.ac.in/exed)) for more information.

If you pay online, please e-mail us the complete transaction details immediately so that we can connect your remittance to your nomination.

### Discounts

#### Early Bird Discount

Nominations received with payment three weeks before the programme commencement date will be entitled to an early bird discount of 7%. Early submission of fee and nomination does not, however, guarantee acceptance of application.

#### Group Discount

Any organization sponsoring 4 or more participants will be entitled to a discount of 7% on total fee payable provided that at least 4 participants actually attend the programme.

Organizations can avail themselves of both the discounts subject to a maximum overall discount of 10%.

Any organization sponsoring 25 or more participants across all the programmes in one academic year will be entitled to an overall discount of 15% on the programme fee payable.

Kindly note that 15.00% service tax is applicable in addition to the fee.

The programme fee should be received at the Executive Education Office before the programme commencement date. In case of cancellations, the fee will be refunded only if a request is received at least 15 days prior to the start of the programme. If a nomination is not accepted, the fee will be refunded to the person / organization concerned.

**For more information, please write to:**

#### Executive Education

**Indian Institute of Management Ahmedabad, Vastrapur, Ahmedabad 380 015**

Phone: +91-79-6632 4461-69 / 4472-77 • Fax: +91-79-2630 0352 (Executive Education) +91-79-2630 6896 (General)

Email: [exed@iima.ac.in](mailto:exed@iima.ac.in) • Website: <http://www.iima.ac.in/exed>



# INDIAN INSTITUTE OF MANAGEMENT CALCUTTA

## ANNUAL MDP CALENDAR 2017 - 2018

	Sl. No.	Name of the Programme	Programme Director(s)	Dates	Fees*	Venue
JUNE	1	Finance for Non-Finance Executives	Prof. Purusottam Sen & Prof. Manju Jaiswall	June 10-14, 2017	Rs. 85,000/-	MDC, IIMC
JULY	2	Creating Impact through Powerful Presentations and Interpersonal Communication Skills	Prof. Rama Seth & Prof. Apoorva Bharadwaj	July 03-06, 2017	Rs. 65,000/-	MDC, IIMC
	3	Organisational Excellence through Leadership	Prof. C.Panduranga Bhatta	July 03-06, 2017	Rs. 65,000/-	MDC, IIMC
	4	Excellence in Managerial Communication	Prof. Pragyan Rath & Prof. Apoorva Bharadwaj	July 10-13, 2017	Rs. 70,000/-	MDC, IIMC
	5	Emerging Leaders Programme	Prof. Amit Dhiman, Prof. Partha Ray, Prof. Peeyush Mehta	July 10-26, 2017	Rs. 1,95,000/-	MDC, IIMC
	6	Leadership and Team Building	Prof. B.N. Srivastava & Prof. Chetan Joshi	July 17-21, 2017	Rs. 75,000/-	MDC, IIMC
	7	Leadership Excellence	Prof. C.Panduranga Bhatta	July 24-27, 2017	Rs. 65,000/-	MDC, IIMC
	8	Developing your Teams for Superior Performance	Prof. Vidyanand Jha & Prof. Amit Dhiman	July 31-August 04, 2017	Rs. 85,000/-	MDC, IIMC
AUGUST	9	Bank Management – A Simulation-based Training Workshop	Prof. Rama Seth	August 08-11, 2017	Rs. 70,000/- (NR)	Mumbai
	10	Strategic Brand Management	Prof. Ramanuj Majumdar	August 08-11, 2017	Rs. 60,000/-	MDC, IIMC
	11	Business Leadership Programme	Prof. Amit Dhiman, Prof. Partha Ray, Prof. Peeyush Mehta	Module I: August 21-26, 2017 Module II: November 13-18, 2017 Module III: February 12-17, 2018	Rs. 2,75,000/-	MDC, IIMC
	12	Management of Organisational Change	Prof. Vidyanand Jha	August 21-25, 2017	Rs. 85,000/-	MDC, IIMC
	13	Theory of Constraints (TOC) and Lean Management	Prof. Bodhibrata Nag & Prof. Peeyush Mehta	August 21-25, 2017	Rs. 75,000/-	MDC, IIMC
	14	Managerial Excellence	Prof. C.Panduranga Bhatta	August 28-31, 2017	Rs. 65,000/-	MDC, IIMC
	15	Interpersonal Effectiveness and Leadership Excellence	Prof. Chetan Joshi & Prof. B.N. Srivastava	August 28-September 01, 2017	Rs. 75,000/-	MDC, IIMC
SEPTEMBER	16	Conflict Resolution, Negotiation and Communication	Prof. Shantanu Dey	September 04-07, 2017	Rs. 65,000/-	MDC, IIMC
	17	Strategic Cost & Performance Management	Prof. Purusottam Sen & Prof. Manju Jaiswall	September 06-09, 2017	Rs. 70,000/-	MDC, IIMC
	18	Communication and Presentation Skills	Prof. Leena Chatterjee & Prof. Vidyanand Jha	September 11-15, 2017	Rs. 85,000/-	MDC, IIMC
	19	Selling and Negotiation Skills	Prof. Ramanuj Majumdar	September 11-15, 2017	Rs. 75,000/-	MDC, IIMC
	20	Product Management	Prof. Ramanuj Majumdar	September 13-16, 2017	Rs. 60,000/-	MDC, IIMC
	21	International Finance	Prof. Rama Seth	September 18-21, 2017	Rs. 70,000/-	MDC, IIMC
	22	Managerial Leadership and Conflict Resolution	Prof. B.N. Srivastava & Prof. Chetan Joshi	September 18-23, 2017	Rs. 90,000/-	MDC, IIMC
OCTOBER	23	Becoming an Effective Sales Manager	Prof. Prashant Mishra & Prof. Ramendra Singh	October 23-26, 2017	Rs. 60,000/-	MDC, IIMC
	24	Strategic Sourcing and Vendor Management	Prof. Peeyush Mehta	October 30-November 02, 2017	Rs. 60,000/-	MDC, IIMC
	25	Managerial Effectiveness	Prof. Leena Chatterjee & Prof. Abhishek Goel	October 30-November 03, 2017	Rs. 85,000/-	MDC, IIMC
NOVEMBER	26	Improving Interpersonal Effectiveness	Prof. Leena Chatterjee & Prof. Abhishek Goel	November 06-09, 2017	Rs. 70,000/-	MDC, IIMC
	27	Negotiating Your Way to Success	Prof. B.N. Srivastava & Prof. Chetan Joshi	November 06-10, 2017	Rs. 75,000/-	MDC, IIMC
	28	Healthcare Leadership and Management Programme	Prof. Manish Thakur & Prof. R. Rajesh Babu	November 07-11, 2017	Rs. 75,000/-	MDC, IIMC
	29	Organisational Excellence through Leadership	Prof. C.Panduranga Bhatta	November 13-16, 2017	Rs. 65,000/-	MDC, IIMC
	30	Leadership and Team Building	Prof. B.N. Srivastava & Prof. Chetan Joshi	November 20-24, 2017	Rs. 75,000/-	MDC, IIMC
	31	Value Creation Through Operations Strategy	Prof. Peeyush Mehta	November 20-24, 2017	Rs. 75,000/-	MDC, IIMC
	32	Applied Corporate Finance	Prof. Ashok Banerjee	November 20-25, 2017	Rs. 95,000/-	MDC, IIMC
	33	General Management Programme for Senior & Middle Level Executives	Prof. Subrata Mitra	November 27-December 01, 2017	Rs. 75,000/-	MDC, IIMC
	34	Selling and Negotiation Skills	Prof. Ramanuj Majumdar	November 27-December 01, 2017	Rs. 75,000/-	MDC, IIMC
	35	Key Account Management	Prof. Ramanuj Majumdar	November 29-December 02, 2017	Rs. 60,000/-	MDC, IIMC
DECEMBER	36	Finance for Non-Finance Executives	Prof. Purusottam Sen & Prof. Manju Jaiswall	December 02-06, 2017	Rs. 85,000/-	MDC, IIMC
	37	Leadership Excellence	Prof. C.Panduranga Bhatta	December 04-07, 2017	Rs. 65,000/-	MDC, IIMC
	38	Supply Chain Management	Prof. Balram Avittathur & Prof. Preetam Basu	December 04-08, 2017	Rs. 75,000/-	MDC, IIMC
	39	Excellence in Managerial Communication	Prof. Pragyan Rath & Prof. Apoorva Bharadwaj	December 11-14, 2017	Rs. 70,000/-	MDC, IIMC
	40	Interpersonal Effectiveness and Leadership Excellence	Prof. Chetan Joshi & Prof. B.N. Srivastava	December 11-15, 2017	Rs. 75,000/-	MDC, IIMC
	41	The Oil Economy: Shape of things to come	Prof. Runa Sarkar & Prof. Partha Ray	December 12-15, 2017	Rs. 60,000/-	MDC, IIMC
	42	Managerial Leadership and Team Effectiveness	Prof. Leena Chatterjee & Prof. Abhishek Goel	December 18-22, 2017	Rs. 85,000/-	MDC, IIMC
	43	Business Analytics for Strategic and Tactical Level Decision Making	Prof. Uttam K. Sarkar & Prof. Saibal Chattopadhyay	December 18-22, 2017	Rs. 85,000/-	MDC, IIMC
JANUARY	44	Managerial Leadership and Conflict Resolution	Prof. B.N. Srivastava & Prof. Chetan Joshi	January 08-13, 2018	Rs. 90,000/-	MDC, IIMC
	45	Finance and Accounting for Business Managers	Prof. Rama Seth & Prof. Arpita Ghosh	January 11-14, 2018	Rs. 65,000/-	MDC, IIMC
	46	The Global Economy: Volatility, Uncertainty, Complexity and Ambiguity (VUCA)	Prof. Partha Ray	January 11-14, 2018	Rs. 65,000/-	MDC, IIMC
	47	Communication and Presentation Skills	Prof. Leena Chatterjee & Prof. Vidyanand Jha	January 15-19, 2018	Rs. 85,000/-	MDC, IIMC
	48	Project Management	Prof. Subrata Mitra	January 15-19, 2018	Rs. 75,000/-	MDC, IIMC
	49	Quality Analytics	Prof. Saibal Chattopadhyay & Prof. Bodhibrata Nag	January 22-26, 2018	Rs. 75,000/-	MDC, IIMC
	50	Developing Leadership Potential	Prof. Leena Chatterjee & Prof. Abhishek Goel	January 29-February 01, 2018	Rs. 70,000/-	MDC, IIMC
FEBRUARY	51	Global Financial Markets and Macro Economy	Prof. Ashok Banerjee & Prof. Partha Ray	February 05-07, 2018	Rs. 55,000/-	MDC, IIMC
	52	Managerial Leadership and Team Effectiveness	Prof. Leena Chatterjee & Prof. Abhishek Goel	February 05-09, 2018	Rs. 85,000/-	MDC, IIMC
	53	Contract Management and Arbitration	Prof. R.Rajesh Babu & Prof. V.K.Unni	February 12-16, 2018	Rs. 85,000/-	MDC, IIMC
	54	Management of Creativity & Innovation	Prof. Vidyanand Jha	February 12-16, 2018	Rs. 85,000/-	MDC, IIMC
	55	Personal Growth and Team Building	Prof. B.N. Srivastava	February 19-23, 2018	Rs. 75,000/-	MDC, IIMC

Programme details available at <https://iimcal.ac.in/mdp/mdp-calendar>

\*Tax and cess as applicable will be charged extra on above fees

• Programme fees mentioned are on Residential basis, unless otherwise specified.

(NR- Non-Residential, MDC - Management Development Centre)

• We would strongly encourage candidates to enroll as Residential participants, as the experience of an MDP is optimized in a full-immersion mode. Still, in case a candidate wishes to apply on a Non-Residential basis, the Programme fee for such participant will be Rs. 10,000/- less than the Residential fee. Tax and cess will be charged as applicable.